

BTCS Reports Record 2024 Results

204% Year-Over-Year Revenue Growth Driven by Expansion in Ethereum Block-Building Operations

Silver Spring, MD – (Newsfile Corp. – March 20, 2025) – BTCS Inc. (Nasdaq: BTCS) ("BTCS" or the "Company"), a leader in blockchain infrastructure and technology, announced its financial results for the year ended December 31, 2024 ("2024").

2024 Financial Highlights

- 2024 Revenue: \$4.1 million, representing a 204% increase from \$1.3 million in 2023.
- Quarterly Revenue Growth: \$2.3 million Q4 2024 revenue, a 612% increase over Q4 2023, and a 214% quarterly increase from Q3 2024.
- Gross Margin: 23%, reflecting the scaling of Builder+, BTCS's Ethereum block-building operations, compared to NodeOps, our ultra high-margin staking operations.
- **Net Income/Loss:** Reported net loss of \$1.3 million, or \$0.08 per share, compared to net income of \$7.8 million, or \$0.55 per share, in 2023, primarily driven by non-cash charges.
- Cash and Cryptocurrency Holdings: \$38.1 million as of December 31, 2024, up 43% from \$26.7 million at year-end 2023.



Management Commentary

In 2024, BTCS solidified its position as the leading publicly traded Ethereum infrastructure company, pioneering block-building operations at scale. The success of Builder+, which optimizes block construction to maximize

transaction fee (gas) revenue, drove record growth, underscoring the strength of both our strategic direction and execution.

Our goal is simple: drive shareholder value by growing revenue and improving margins. We aim to achieve this goal in three ways: 1) enhance our tech stack, 2) increase order flow, and 3) control block space. The following table outlines our 2025 progress towards these initiatives.

Tech Improvements	Increase Order Flow	Control Block Space
Transitioned to Rust	Investment / Partnership with ETHgas	Introduced Stake Protection Plan
(January 2025)	(February 2025)	(January 2025)
Moved Servers to Bare Metal	Added Rebates	Integrated with Rocket Pool
(January 2025)	(March 2025)	(January 2025)
Implemented Data Lake (February 2025)	Multiple Private Order Flow Sources Added (February - March 2025)	Figment and WonderFi Join Staker Protection Plan (Anticipate going Live with Pectra Update)

In 2024, we were fully focused on building our operations, which culminated in several key developments—including the transition to <u>Rust</u>, the adoption of <u>bare-metal servers</u>, the implementation of a data lake, a partnership with and <u>investment</u> in <u>ETHGas</u>, the introduction of rebates, multiple new sources of private order flow, the <u>launch</u> of the <u>Staking Protection Plan</u> ("SPP") with <u>WonderFi</u> and <u>Figment</u>, and our <u>scaled validator implementation</u> with <u>Rocket Pool</u>.

As a result, our peak daily block-building market share accounted for over 1.5% of all transactions processed on Ethereum's network and has averaged over 1% over the last 30 days.

With a strong foundation in place, BTCS is well-positioned to execute our strategy and maximize shareholder value.

Industry & Market Commentary

The cryptocurrency market experienced significant developments in late 2024 and early 2025, including:

- Regulatory Tailwinds: The new administration's pro-crypto policies have fostered a constructive regulatory environment not seen in the last 10 years. With regulatory clarity and sensible oversight being the new norm, the stage is set for innovation and renewed confidence and growth across the industry. The change is marked by the SEC's recent dismissal of several high-profile cases, including Coinbase, Robinhood, Uniswap, Gemini, Consensys, and Cumberland.
- Ethereum's Network Growth: The upcoming Pectra upgrade in 2025 is set to be a game-changer for Ethereum, enhancing speed, reducing costs, and simplifying transactions. Key features include the ability to pay transaction fees with tokens like USDC instead of just ETH, an increase in staking limits from 32 ETH to 2,048 ETH to improve efficiency, and expanded transaction capacity through blob technology. With these advancements, Ethereum is strengthening its competitive edge against Solana, positioning itself to remain the go-to blockchain for DeFi, NFTs, and beyond.
- Institutional Adoption: Ethereum ETF approvals were officially granted in 2024, marking a major
 milestone for institutional investment in digital assets. This development has significantly increased
 accessibility for traditional investors and is expected to drive long-term capital inflows into Ethereum,
 reinforcing its position as the foundation of a growing global digital economy.

These transformational developments far outweigh any short-term price fluctuations in the crypto market. Enhanced scalability, improved regulatory clarity, and increasing institutional participation create a strong foundation for long-term growth. As blockchain adoption accelerates, Ethereum's ongoing advancements position it as the premier network for decentralized applications, reinforcing the bullish outlook for the sector.

About BTCS:

BTCS Inc. (Nasdaq: BTCS) is a U.S.-based blockchain infrastructure technology company currently focused on driving scalable revenue growth through its blockchain infrastructure operations. BTCS has honed its expertise

in blockchain network operations, particularly in block building and validator node management. Its branded block-building operation, Builder+, leverages advanced algorithms to optimize block construction for on-chain validation, thus maximizing gas fee revenues. BTCS also supports other blockchain networks by operating validator nodes and staking its crypto assets across multiple proof-of-stake networks, allowing crypto holders to delegate assets to BTCS-managed nodes. In addition, the Company has developed ChainQ, an Al-powered blockchain data analytics platform, which enhances user access and engagement within the blockchain ecosystem. Committed to innovation and adaptability, BTCS is strategically positioned to expand its blockchain operations and infrastructure beyond Ethereum as the ecosystem evolves. **Explore how BTCS is revolutionizing blockchain infrastructure in the public markets by visiting www.btcs.com**.

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Forward-Looking Statements:

Certain statements in this press release constitute "forward-looking statements" within the meaning of the federal securities laws, including statements regarding growing revenue, improving margins, increasing order flow, expected results from the upcoming Pectra upgrade, expectations from the Ethereum ETF approval. Words such as "may," "might," "will," "should," "believe," "expect," "anticipate," "estimate," "continue," "predict," "forecast," "project," "plan," "intend" or similar expressions, or statements regarding intent, belief, or current expectations, are forward-looking statements. While the Company believes these forward-looking statements are reasonable, undue reliance should not be placed on any such forward-looking statements, which are based on information available to us on the date of this release. These forward-looking statements are based upon assumptions and are subject to various risks and uncertainties, including without limitation regulatory issues, unexpected issues with Builder+ and ChainQ, as well as risks set forth in the Company's filings with the Securities and Exchange Commission including its Form 10-K for the year ended December 31, 2024 which was filed on March 20, 2025. Thus, actual results could be materially different. The Company expressly disclaims any obligation to update or alter statements, whether as a result of new information, future events, or otherwise, except as required by law.

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Financials

The tables below are derived from the Company's financial statements included in its Form 10-K filed on March 20, 2025, with the Securities and Exchange Commission. Please refer to the Form 10-K for complete financial statements and further information regarding the Company's results of operations and financial condition relating to the fiscal quarter and fiscal year ended December 31, 2024 and 2023. The Company's Form 10-K also includes a discussion of risk factors applicable to the Company and its business.

BTCS Inc. Balance Sheets

	De	December 31, 2024		December 31, 2023	
Assets:					
Current assets:					
Cash and cash equivalents	\$	1,977,778	\$	1,458,327	
Stablecoins		39,545		21,044	
Crypto assets		646,539		302,783	
Staked crypto assets		35,410,144		24,900,146	
Prepaid expenses		63,934		62,461	
Receivable for capital shares sold		-		291,440	
Total current assets		38,137,940		27,036,201	
Other assets:					
Investments, at value (Cost \$100,000)		100,000		100,000	
Property and equipment, net		7,449		10,490	
Total other assets		107,449		110,490	
Total Assets	\$	38,245,389	\$	27,146,691	
					
Liabilities and Stockholders' Equity:					
Accounts payable and accrued expenses	\$	70,444	\$	55,058	
Accrued compensation		3,907,091		712,092	
Warrant liabilities		267,900		213,750	
Total current liabilities		4,245,435		980,900	

Stockholders' equity:

Preferred stock: 20,000,000 shares authorized at \$0.001 par value:		
Series V preferred stock: 15,033,231 and 14,567,829 shares issued and outstanding at December 31, 2024 and December 31, 2023, respectively	2,646,314	2,563,938
Common stock, 975,000,000 shares authorized at \$0.001 par value, 18,717,743 and 15,320,281 shares issued and outstanding at December 31, 2024 and December 31, 2023, respectively	18,718	15,322
Additional paid-in capital	171,283,199	162,263,634
Accumulated deficit	(139,948,277)	(138,677,103)
Total stockholders' equity	33,999,954	26,165,791
Total Liabilities and Stockholders' Equity	\$ 38,245,389	\$ 27,146,691

BTCS Inc. Statements of Operations

For the Year Ended

December 31,

	2024		2023	
Revenues				
Blockchain infrastructure revenues (net of fees)	\$ 4,073,518	\$	1,339,628	
Total revenues	4,073,518		1,339,628	
Cost of revenues				
Blockchain infrastructure costs	3,127,509		359,778	
Gross profit	 946,009		979,850	
Operating oursesses				
Operating expenses:	4 670 076		4 450 704	
General and administrative	1,672,276		1,450,724	
Research and development	755,813		687,288	
Compensation and related expenses	6,598,348		2,542,336	
Marketing	80,993		12,153	
Realized losses on crypto asset transactions	767,375		604,269	
Total operating expenses	9,874,805		5,296,770	
Other income (expenses):				
Change in unrealized appreciation on crypto assets	7,683,772		12,135,648	
Change in fair value of warrant liabilities	(54,150)		-	
Other income	28,000		-	
Total other income (expenses)	7,657,622		12,135,648	
Net income (loss)	\$ (1,271,174)	\$	7,818,728	
Basic net income (loss) per share attributable to common stockholders	\$ (0.08)	\$	0.55	
Diluted net income (loss) per share attributable to common stockholders	\$ (0.08)	\$	0.45	

16,263,702	14,092,233
16,263,702	17,546,339
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BTCS Inc. Statements of Cash Flows

For the Year Ended December 31,

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	 2024	2023	
Net cash flows used from operating activities:			
Net income (loss)	\$ (1,271,174)	\$ 7,818,728	
Adjustments to reconcile net income to net cash used in operating activities:			
Depreciation expense	5,689	5,033	
Stock-based compensation	2,423,560	1,341,729	
Blockchain infrastructure revenue	(4,073,518)	(1,339,628	
Builder payments (non-cash)	2,765,731	-	
Change in fair value of warrant liabilities	54,150	-	
Realized losses on crypto assets transactions	767,375	604,269	
Change in unrealized appreciation on crypto assets	(7,683,772)	(12,135,648	
Changes in operating assets and liabilities:			
Stablecoins	(18,501)	(21,044	
Prepaid expenses and other current assets	(1,473)	61,266	
Receivable for capital shares sold	291,440	(291,440	
Accounts payable and accrued expenses	15,386	(21,669	
Accrued compensation	3,194,999	416,157	
Net cash used in operating activities	(3,530,108)	(3,562,247	
Cash flows from investing activities:			
Purchase of productive crypto assets for validating	(3,531,550)	(1,804,482	
Sale of productive crypto assets	901,980	1,994,851	
Purchase of property and equipment	(2,648)	(5,276	
Sale of property and equipment	-	904	
Net cash provided by (used in) investing activities	(2,632,218)	185,997	

Cash flow from financing activities:

Net proceeds from issuance common stock/ At-the-market offering	6,681,777		2,687,794
Net cash provided by financing activities	6,681,777		2,687,794
Net (decrease)/increase in cash	519,451		(688,456)
Cash, beginning of period	1,458,327		2,146,783
Cash, end of period	\$ 1,977,778	\$	1,458,327
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Supplemental disclosure of non-cash financing and investing activities:			
Series V Preferred Stock Distribution	\$ 82,376	\$	2,559,533